



XINNIX ROUNDTABLE

Interactive Group Mentoring for Loan Officers

Objective:

Through mentoring and group interaction, we support you in reaching your business goals faster. This forum provides the opportunity to learn best practices and focus on executing the high impact activities that bring results.

Target:

If you are a mortgage professional who has a sense of urgency to refine and revamp your strategies or rev up your motivation, join our ROUNDTABLE to hear new perspectives for reaching your target goals faster.

About the Groups:

ROUNDTABLE groups can be either private or open. If you gather four or more people for the call, you have created a private group. If your group includes less than four people, we will place you in our next available open group.

Benefits:

- Improve your time management skills
- Gain confidence in building relationships with your key business partners
- Create a stronger accountability structure
- Adopt excellent habits for short term and long term success
- Create systems for maximum efficiency
- Ultimately, increase your production

Customization & Accountability:

The Mentor leading your group will build the agenda for each group call based on the requests of the participants. Therefore, feedback from you is very important. You will be required to define a minimum of five action items at the end of each group session.

Schedule:

We will meet by phone once a month as a group for 50 minutes. In between your monthly calls we will assign you to an accountability partner from your group for a one-on-one phone appointment to help keep you focused and on target to complete your action items.

Terms & Price:

XINNIX ROUNDTABLE is a six month commitment and an important investment in you and your business. For the quality of the group interaction, we ask that you give the calls the priority of a customer appointment.

\$395 paid in full

Contact:

To enroll in XINNIX ROUNDTABLE, contact Coaching Director, Cindy Hunsinger at 678-325-3515.

We are dedicated to your success and look forward to working with you!